

**APPROVED AUCTIONEER CONTINUING EDUCATION COURSES  
2009-2010**

Every auctioneer shall complete 12 hours of continuing education in the biennial renewal period. The 3-hour ethics course in category A is mandatory; 9 hours must be taken through the remaining elective courses. A test- out option is available in lieu of taking continuing education courses.

<b>SPONSOR</b>	<b>Category</b>	<b>COURSE TITLE</b>	<b>HOURS</b>
<b>Continuing Education For Wisconsin Auctioneers</b> Michelle Massart 2545 Finger Rd Green Bay, WI 54302 (920) 468-1113 <a href="http://www.massartauctioneers.com">www.massartauctioneers.com</a>	A	Auctioneer Ethical & Professional Conduct-WI Laws	3
	B	Maintenance of Records & Trust Accounts-WI Laws	3
	C	Federal Laws Relating to Auctioneering & WI Laws	3
	D	Technology	3
	D	Real Estate at Auction	3
<b>Nashville Auction School, LLC</b> Rhessa Orr 112 W Lauderdale St Tullahoma, TN 37388 (931) 393-4735	A	Auctioneer Ethical & Professional Conduct-WI Laws	3
	B	Maintenance of Records & Trust Accounts-WI Laws	3
	C	Federal Laws Relating to Auctioneering & WI Laws	3
	D	Antiques, Collectibles, or Household Auctions – Practice & Legal Requirements	3
	D	Internet Auctions	3
<b>Novalis</b> LeeAnn Moss 3180 Adloff Ln Ste 109A Springfield, IL 62703 (217) 529-4700 <a href="http://www.novalislearning.com">www.novalislearning.com</a>	A	Ethics & Professional Conduct for Auctioneers	3
	C	Federal Laws Governing Auctioneers: A Focus on Labor, Sales & Firearms	3
	D	Marketing Real Estate at Auction	3
	D	Using Technology: Internet Auctions, Tools & More	3
<b>Southwest WI Technical College</b> Nancy Strobusch 1800 Bronson Blvd Fenimore, WI 53809 (608) 822-2435	A	Auctioneer Ethical & Professional Conduct-WI Laws	3
	B	Maintenance of Records & Trust Accounts-WI Laws	3
	C	Federal & WI Laws Relating to Auctioneering	3
	D	Real Estate Auctions – Practice & Legal Requirements	3

<b>Wisconsin Auction Institute</b> Maxine O'Brien PO Box 620830 Middleton, WI 53562-0830 (608) 836-6542 <a href="http://www.wisconsinauctioneers.org">www.wisconsinauctioneers.org</a>	A	Ethics and Professional Conduct	3
	C	The Law of Contracts: The Foundation	3
	C	Other Federal & Wisconsin Laws Pertaining to Auctioneers	3
	C	Other Federal Laws & Wisconsin Laws Pertaining to Auctioneers – Independent Contractors To Be or Not To Be	3
	C	Federal & Wisconsin Laws Relating to Auctioneering: UCC	3
	C	Federal & Wisconsin Laws Relating to Auctioneering: Marriage to Minefield	3
	D	Agricultural Auctions	3
	D	Appraisals	3
	D	Indian Artifacts	3
	D	Personal Property On-Site Auctions	3
	D	Selling Antiques & Collectibles at Auction	3
	D	Selling Real Estate at Auction	3