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**WISCONSIN DEPARTMENT OF  
REGULATION & LICENSING**



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**DIVISION OF BUSINESS LICENSURE AND REGULATION**

**SCHOOLS APPROVED TO OFFER REAL ESTATE EDUCATIONAL PROGRAMS**

Pursuant to sec. RL 25, Wis. Admin. Code, the following are schools have been approved to teach real estate educational programs. The pre-license educational requirements are 72 hours for a salesperson and 36 hours for a broker unless the applicant is licensed to practice law in Wisconsin or can submit proof of having applicable semester hour credits from an accredited institution. Semester hour credits must be in real estate or real estate-related law (10 credit hours for salespersons and 20 credit hours for Broker). All education for the salespersons or Broker exam must be completed prior to taking the exam.

Effective 12/15/08 all licensees must complete 18 hours of continuing education in each biennium through six approved 3-hour courses. Courses 1, 2, 3 and 4 and two elective courses are required.

Course 1	Listing Contracts	Mandatory
Course 2	Offer to Purchase	Mandatory
Course 3	New developments	Mandatory
Course 4	Buyer Agency Agreements	Mandatory
Elective A	Risk Reduction	2 Electives Required
Elective B	1031 Exchanges and Exchange Opportunities	2 Electives Required
Elective C	Condominiums	2 Electives Required
Elective D	Landlord/Tenant and Property Management	2 Electives Required
Elective E	Financing the Sale	2 Electives Required
Elective F	Broker Supervision	2 Electives Required

Licensees may pass a 60-question test-out exam in lieu of completing the continuing education courses. The test-out exam is administered from July 1 of each odd-numbered year to June 30 of each even-numbered year by Pearson Vue. If a licensee fails to take the exam during this one-year period, they must complete the education courses at an approved provider. The Pearson Vue web page: <http://www.asisvcs.com/indhome.asp?CPCAT=0950REALAPPR> provides more information about the exam.

**Salesperson = 72 Hours**

**Broker = 36 Hours**

**Continuing Education = 18 Hours**

**13 Hour courses are a Wisconsin update for non-residents seeking Wisconsin licensure.**

School	State	Zip	Phone	Sales Broker	Other	CE	1	2	3	4	A	B	C	D	E	F
ABC School of Real Estate www.abcschoolofrealestate.com	WI	54915	920-993-7001	72 Hours 36 Hours												
Affiliated School of Real Estate	WI	53713	608-221-2121	72 Hours	Distance											
American Society of Farm Managers & Rural Appraisers	CO	80246	303-962-1222			CE 09-10				4					E	
Blackhawk Technical College www.blackhawk.edu	WI	53547	608-757-7701	72 Hours 36 Hours		CE 09-10	1	2	3	4	A				E	
CCIM institute www.ccim.com	IL	60611	312-321-4460		Desig. Courses	CE 09-10	Advanced Negotiation Workshop 9hrs & FARP									
Central Wisconsin Real Estate School www.beaverdamrealestate.com	WI	53916	920-356-0825	72 Hours 36 Hours												
Century 21 Herget & Plavsic	WI	53045	262-790-2050	72 Hours												
Century 21 Savaglio & Cape School of Real Estate	WI	53406	262-637-2121	72 Hours	Distance											
ClickCE LLC www.clickce.com	TX	78728	877-254-2523	72 Hours 36 Hours												
Coldwell Banker School of Real Estate	WI	53092	262-241-4700	72 Hours												
Commercial Brokers Group, Inc www.cbmadison.com	WI	53508	608-772-0060			CE 09-10	1					B		D		
Continuing Ed Express LLC www.continuingedexpress.com	MN	55410	612-827-2093	72 Hours 36 Hours	Distance	13 Hrs, Broker 3 hr	1	2	3	4	A	B			E	F
Empire School of Real Estate	WI	53703	608-257-4806	72 Hours												
ERA Titletown Realtors www.eratitletown.com	WI	54301	920-445-2308	72 Hours 36 Hours												
EXCEL by Training	WI	54952	920-284-5750	72 Hours 36 Hours												

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First Class Real Estate School, LLC www.firstclassreschool.com	WI	54303	920-639-8130	72 Hours												
First Weber School of Real Estate www.firstweber.com	WI	53719	608-833-3711	72 Hours	13 Hour											
Fox Valley Technical College www.fvtc.edu	WI	54913	920-735-5753	72 Hours 36 Hours			1	2	3	4	A		C			
Gerrard Hoeschler Realtors Inc	WI	54601	608-791-7715			CE 09-10	1		3		A					
Institute of Real Estate Management www.irem.org	IL	60611	312-329-6079		Desig. Courses											
Jean Abegglen School of Real Estate	WI	53406	262-886-6940	72 Hours 36 Hours		CE 09-10	1	2	3	4	A		C			
Kaplan Professional Schools www.prosource.com	MN	55108	651-641-1000	72 Hours	13 Hrs, Broker 3 hr	CE 09-10	1	2	3	4		B			E	
Keefe Real Estate School www.keeferealestate.com	WI	53147	262-248-4492			CE 09-10	1			4						
Kenosha School of Real Estate	WI	53142	262-694-9550	72 Hours												
Lakeshore Technical College www.gotoltc.edu	WI	53015	920-693-1167	72 Hours 36 Hours												
Laurel Stone School of Real Estate www.laurelstone.com	WI	54914	877-815-0247	72 Hours 36 Hours	Distance	13 Hrs, Broker 3 hr	1	2	3	4	A					F
Lorick School of Real Estate rickraulin@aol.com	WI	53704	608-628-0973	72 Hours 36 Hours	Distance	CE 09-10	1	2	3	4	A			D		
Madison Area Technical College www.matcmadison.edu	WI	53704	608-258-2416	72 Hours 36 Hours												
McKissock, LP www.mckissock.com			800-328-2008		Distance	CE 09-10	1	2	3	4				D		
Mid-State Technical College www.mstc.edu	WI	54494	715-422-5358	72 Hours 36 Hours		CE 09-10	1	2	3	4	A		C			

School	State	Zip	Phone	Sales Broker	Other	CE	1	2	3	4	A	B	C	D	E	F
Midwest Center for Career Education	WI	54545	715-543-8081	72 Hours 36 Hours												
Milwaukee Area Technical College www.matc.edu	WI	53233	414-302-5284	72 Hours 36 Hours												
Moraine Park Technical College www.morainepark.edu	WI	54935	920-924-3289	72 Hours			1	2	3	4	A		C			
MPS School of Real Estate mps-online.net	WI	53227	414-313-2329		Distance	CE 09-10	1	2	3	4	A		C			
Nicolet Area Technical College www.nicoletcollege.edu	WI	54501	715-356-6753	72 Hours 36 Hours		CE 09-10	1	2	3	4	A		C			
Northcentral Technical College www.ntc.edu	WI	54401	715-675-3331	72 Hours 36 Hours												
Northeast WI Technical College www.nwtc.edu	WI	54307-9042	920-498-6306	72 Hours 36 Hours	Distance	CE 09-10	1	2	3	4	A		C			
Century 21 Affiliated	WI	53214	414-543-5403	72 Hours 36 Hours												
Prudential Lovejoy School of Real Estate	WI	54650	608-781-1100	72 Hours												
Prudential Valley Real Estate www.prudentialvalleyrealestate.com	WI	54494	715-424-1000	72 Hours 36 Hours												
Real Estate School	WI	54476	715-359-0521	72 Hours 36 Hours												
Robbins and Lloyd Career Training Institute	WI	53225	414-464-0800	72 Hours 36 Hours	Distance	CE 09-10	1	2	3	4	A		C	D		F
Shorewest Real Estate Institute www.shorewest.com	WI	53226	414-476-1231	72 Hours 36 Hours	13 Hr/ On-site DVD	CE 09-10	1	2	3	4	A		C		E	
Society of Industrial and Office Realtors www.sior.com	DC	20005	202-449-8210		Desig. Courses	9 hrs designation coursework										
Southwest WI Technical College www.swtc.edu	WI	53809	608-822-3262 x 2438	72 Hours 36 Hours		CE 09-10	1	2	3							
Stark Company School of Real Estate www.starkhomes.com	WI	53719	608-836-9300	72 Hours	Distance											

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Sterling Education Services	WI	54702	715-855-0495			CE 09-10								D		
The Real Estate Institute www.treiwi.com	WI	54729	715-723-1995	72 Hours 36 Hours	Distance		1	2	3	4	A				E	
UW-Whitewater Finance & Business Law Department	WI	53190	414-472-1993	72 Hours 36 Hours												
Waukesha County Technical College www.wctc.edu	WI	53072	262-691-5228	72 Hours 36 Hours			1	2	3	4	A		C			
Western Technical College www.westerntc.edu	WI	54602	608-789-6208	72 Hours 36 Hours		CE 09-10	1	2	3	4	A		C			
Wisconsin Indianhead Technical College www.witc.edu	WI	54868	800-243-9482	72 Hours 36 Hours	Distance	CE 09-10	1	2	3	4	A		C			
Wisconsin Real Estate Academy	WI	53142	262-694-4444	72 Hours 36 Hours												
Wisconsin Realtors Association School of Real Estate www.wra.org	WI	53704	800-279-1972	72 Hours 36 Hours	Distance	CE 09-10	1	2	3	4	A	B	C	D	E	F